**Tenth JEITA Venture Awards Letter of Recommendation (Application Form)**

Fill-in date: MM/DD/202

Secretariat of JEITA Venture Awards　E-mail：startup@jeita.or.jp

**Recommender: Address:**

**Company name, etc.:**

**Name:**

**TEL: , E-mail:**

**Relationship with the venture company**

(\*Describe the relationship with the venture company you recommend.)

1. Fill out the following columns regarding the venture company you recommend.

\* The details described in these columns shall, in principle, be based on information in the public domain. Please underline descriptions containing any non-public information (e.g., sales amount, sales target). (Please note that descriptions other than those underlined will be externally released in the comments on the judgment after the award ceremony.)

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| Company name |  | | |
| Location | 〒 | | Reason/background for foundation: |
| URL |  | |
| Representative |  | | Profile of the founder: |
| Date of foundation |  | |
| Number of employees |  | |
| Business content | Outline (product or service, etc.: name, usage, functions, technologies or features, etc.)  \* Non-public information regarding the product, service, or technology will be made available only to the judging committee. | | |
| Stated capital | (yen) | Capital investors (specify if possible): | |
| Sales | Fiscal year ended \_\_\_\_\_, 2023: (yen) |
| Sales  Mid-term Plan  (Target) | 2024: (yen) | 2025: (yen) | |
| 2026: (yen) |  | |
| Industry sector | \* Inform us of the fields relevant to the application from among the following (delete the fields that are not relevant).  (1) Manufacturing, (2) Social infrastructure (excluding mobility), (3) Medical and healthcare, (4) Smart House, (5) Mobility, (6) Energy, (7) Agriculture, (8) Logistics and distribution, (9) Industrial Safety, (10) Educational service, (11) Finance, (12) Cyber security, (13) AI and information technology, (14) Other (including software development) | | |
| Contact person | Address:  Company name, etc. (affiliation):  Name:  Contact (TEL: ) Email: | | |

2. Briefly describe the following three selling points of the venture company you recommend within a maximum of 4 pages (A4 size paper). Use drawings, etc. as needed.

**☞** In describing growth potential and leadership, mention the features of the product or service.Explain the

details of the company's technology that you consider promising, including the features of the technology and

what can be achieved by the technology (or its core technology).

The following three selling points (detailed information) may be described by the responsible person of the recommended company. However, the details must be confirmed by the recommender.

\* In these columns, please underline descriptions containing any non-public information. The underlined descriptions

will be made available only to the judging committee. Please note that descriptions other than those underlined will be externally released in the comments on the judgment after the award ceremony.

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| (a) Growth potential and leadership  (Regarding the growth potential and leadership of the product or service, etc. and the target market, etc.) |
| (b) Influence  (e.g., Cases where the technology related to the product or service or its core technology is being used by various companies through standardization and social implementation, etc.) |
| (c) Social impact  (Cases where the product or service led to the solution of social challenges in Japan) |

3. Cite the descriptions of the selling points of the product or service provided by the representative of the venture

company you recommend, in up to about 300 words.

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